

**PERIODIC DISCLOSURES**

**FORM NL-40 BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS**

Name of the Insurer: ICICI Lombard General Insurance Company Limited

Registration No. 115 dated August 03, 2001

(CIN) U67200MH2000PLC129408

(₹ in Lakhs)

Business Acquisition through different channels									
Sl.No.	Channels	For Q3 2015-16		For Q3 2014-15		Upto 9M 2015-16		Upto 9M 2014-15	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual Agents	7,74,881	33,349	7,83,020	28,176	21,80,603	96,956	21,41,585	82,611
2	Corporate Agents-Banks	1,13,348	15,319	1,15,525	15,215	3,34,528	43,801	3,20,665	41,993
3	Corporate Agents -Others	40,136	4,025	32,240	3,452	1,10,920	10,243	93,808	10,431
4	Brokers	10,68,444	67,863	7,26,267	48,015	26,18,763	1,91,986	18,61,831	1,45,313
5	Micro Agents	-	-	-	-	-	-	-	-
6	Direct Business Internet	3,25,478	4,863	2,80,780	3,948	9,07,768	14,424	7,32,049	11,857
7	Direct Business Others	21,87,420	77,064	20,06,383	64,679	56,30,940	2,44,786	51,50,363	2,07,842
	<b>Total (A)</b>	<b>45,09,707</b>	<b>2,02,484</b>	<b>39,44,215</b>	<b>1,63,486</b>	<b>1,17,83,522</b>	<b>6,02,196</b>	<b>1,03,00,301</b>	<b>5,00,047</b>
1	Referral (B)								
	<b>Grand Total (A+B)</b>	<b>45,09,707</b>	<b>2,02,484</b>	<b>39,44,215</b>	<b>1,63,486</b>	<b>1,17,83,522</b>	<b>6,02,196</b>	<b>1,03,00,301</b>	<b>5,00,047</b>

Note:

1. Premium means amount of premium received from business acquired by the source
2. Number of Policies stand for number of policies sold