

PERIODIC DISCLOSURES

FORM NL-6-COMMISSION SCHEDULE

Name of the Insurer: ICICI Lombard General Insurance Company Limited

Registration No. 115 dated August 03, 2001
CIN NO. U67200MH2000PLC129408

COMMISSION [NET]

Particulars	Fire	Marine			Miscellaneous												Total
		Marine Cargo	Marine Others	Marine Total	Motor OD	Motor TP	Motor Total	Worksmens' Compensation	Public/Product Liability	Engineering	Aviation	Personal Accident	Health Insurance	Credit Insurance	Others	Total Miscellaneous	
		For Q1 2014-15	For Q1 2014-15	For Q1 2014-15	For Q1 2014-15	For Q1 2014-15	For Q1 2014-15	For Q1 2014-15	For Q1 2014-15	For Q1 2014-15	For Q1 2014-15	For Q1 2014-15	For Q1 2014-15	For Q1 2014-15	For Q1 2014-15	For Q1 2014-15	
	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)
Commission paid																	
Direct	57,392	55,136	1,972	57,108	232,193	-	232,193	8,377	2,557	25,008	2,451	50,566	260,336	4,161	61,890	647,539	762,039
Add : Re-insurance Accepted	28,129	16,080	2,347	18,427	-	-	-	-	1	5,408	23,831	41	5,003	-	822	35,106	81,662
Less : Commission on Re-insurance Ceded	215,507	10,741	3,108	13,849	529,875	21,808	551,683	740	1,245	72,932	3,129	94,242	559,596	13,686	38,661	1,335,914	1,565,270
Net Commission	(129,986)	60,475	1,211	61,686	(297,682)	(21,808)	(319,490)	7,637	1,313	(42,516)	23,153	(43,635)	(294,257)	(9,525)	24,051	(653,269)	(721,569)

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		For Q1 2013-14	For Q1 2013-14	For Q1 2013-14	For Q1 2013-14	For Q1 2013-14	For Q1 2013-14	For Q1 2013-14	For Q1 2013-14	For Q1 2013-14	For Q1 2013-14	For Q1 2013-14	For Q1 2013-14	For Q1 2013-14	For Q1 2013-14	For Q1 2013-14	
	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)
Commission paid																	
Direct	59,628	67,518	1,818	69,336	272,555	-	272,555	7,978	1,482	27,191	4,351	38,727	247,184	2,994	57,119	659,581	788,545
Add : Re-insurance Accepted	32,040	2,295	1,008	3,303	-	-	-	-	1	3,914	41,527	282	56,227	-	314	102,265	137,608
Less : Commission on Re-insurance Ceded	179,277	8,947	6,014	14,961	314,413	154,453	468,866	834	2,776	99,285	2,628	54,209	527,886	8,595	72,334	1,237,413	1,431,651
Net Commission	(87,609)	60,866	(3,188)	57,678	(41,858)	(154,453)	(196,311)	7,144	(1,293)	(68,180)	43,250	(15,200)	(224,475)	(5,601)	(14,901)	(475,567)	(505,498)

Break-up of the expenses (Gross) incurred to procure business as per details below:

	For Q1 2014-15	For Q1 2013-14
	(₹ '000)	(₹ '000)
Agents	186,883	204,000
Brokers	365,515	428,816
Corporate Agency	209,641	155,729
Referral	-	-
TOTAL	762,039	788,545

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		Upto Q1 2014-15	Upto Q1 2014-15	Upto Q1 2014-15	Upto Q1 2014-15	Upto Q1 2014-15	Upto Q1 2014-15	Upto Q1 2014-15	Upto Q1 2014-15	Upto Q1 2014-15	Upto Q1 2014-15	Upto Q1 2014-15	Upto Q1 2014-15	Upto Q1 2014-15	Upto Q1 2014-15	Upto Q1 2014-15	
	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)
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	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)
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