

PERIODIC DISCLOSURES

FORM NL-6-COMMISSION SCHEDULE

Name of the Insurer: ICICI Lombard General Insurance Company Limited

Registration No. 115 dated August 03, 2001
CIN NO. U67200MH2000PLC129408

COMMISSION [NET]

Particulars	Fire	Marine			Miscellaneous													Total
		Marine Cargo	Marine Others	Marine Total	Motor OD	Motor TP	Motor Total	Worksmens' Compensation	Public/Product Liability	Engineering	Aviation	Personal Accident	Health Insurance	Credit Insurance	Crop Insurance	Others	Total Miscellaneous	
		For Q1 2016-17	For Q1 2016-17	For Q1 2016-17	For Q1 2016-17	For Q1 2016-17	For Q1 2016-17	For Q1 2016-17	For Q1 2016-17	For Q1 2016-17	For Q1 2016-17	For Q1 2016-17	For Q1 2016-17	For Q1 2016-17	For Q1 2016-17	For Q1 2016-17	For Q1 2016-17	
	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)
Commission paid																		
Direct	1,01,325	74,478	2,209	76,687	3,75,309	-	3,75,309	12,324	4,368	40,141	3,792	77,449	3,24,877	7,751	(22)	98,229	9,44,218	11,22,230
Add : Re-insurance Accepted	22,372	12,375	2,376	14,751	-	-	-	-	169	8,445	18,287	152	28,674	-	-	5,455	61,182	98,305
Less : Commission on Re-insurance Ceded	3,37,892	19,064	2,171	21,235	4,03,006	10,623	4,13,629	1,001	1,368	1,01,546	2,680	1,32,261	8,40,766	14,424	2,97,875	29,072	18,34,622	21,93,749
Net Commission	(2,14,195)	67,789	2,414	70,203	(27,697)	(10,623)	(38,320)	11,323	3,169	(52,960)	19,399	(54,660)	(4,87,215)	(6,673)	(2,97,897)	74,612	(8,29,222)	(9,73,214)

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		For Q1 2015-16	For Q1 2015-16	For Q1 2015-16	For Q1 2015-16	For Q1 2015-16	For Q1 2015-16	For Q1 2015-16	For Q1 2015-16	For Q1 2015-16	For Q1 2015-16	For Q1 2015-16	For Q1 2015-16	For Q1 2015-16	For Q1 2015-16	For Q1 2015-16	For Q1 2015-16	
	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)
Commission paid																		
Direct	81,548	73,044	4,219	77,263	2,55,576	-	2,55,576	9,445	2,619	36,011	1,955	58,959	2,72,672	6,042	(3)	76,625	7,19,901	8,78,712
Add : Re-insurance Accepted	30,892	6,481	9,363	15,844	-	-	-	-	1	19,061	16,709	57	4,458	-	-	661	40,947	87,683
Less : Commission on Re-insurance Ceded	2,99,742	(2,905)	3,813	908	4,17,645	9,239	4,26,884	849	1,347	1,04,890	1,742	90,187	6,19,417	12,237	42,810	22,488	13,22,851	16,23,501
Net Commission	(1,87,302)	82,430	9,769	92,199	(1,62,069)	(9,239)	(1,71,308)	8,596	1,273	(49,818)	16,922	(31,171)	(3,42,287)	(6,195)	(42,813)	54,798	(5,62,003)	(6,57,106)

Break-up of the expenses (Gross) incurred to procure business as per details below:

	For Q1 2016-17	For Q1 2015-16
	(₹ '000)	(₹ '000)
Agents	2,31,444	2,00,225
Brokers	5,51,915	4,60,024
Corporate Agency	3,38,871	2,18,463
Referral	-	-
TOTAL	11,22,230	8,78,712

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	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)
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	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)
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