

PERIODIC DISCLOSURES
FORM NL-6-COMMISSION SCHEDULE

Name of the Insurer: ICICI Lombard General Insurance Company Limited

Registration No. 115 dated August 03, 2001
CIN: L67200MH2000PLC129408

COMMISSION SCHEDULE
(₹ lakhs)

Particulars	Fire		Marine Cargo		Marine Hull		Total Marine		Motor OD		Motor TP		Total Motor		Health		Personal Accident		Travel Insurance		Total Health #	
	For Q4 2022-23	Upto FY 2022-23	For Q4 2022-23	Upto FY 2022-23	For Q4 2022-23	Upto FY 2022-23	For Q4 2022-23	Upto FY 2022-23	For Q4 2022-23	Upto FY 2022-23	For Q4 2022-23	Upto FY 2022-23	For Q4 2022-23	Upto FY 2022-23	For Q4 2022-23	Upto FY 2022-23	For Q4 2022-23	Upto FY 2022-23	For Q4 2022-23	Upto FY 2022-23	For Q4 2022-23	Upto FY 2022-23
Commission & Remuneration	2,911	16,997	1,271	5,991	14	169	1,285	6,160	16,184	56,667	1,074	4,037	17,258	60,704	9,711	34,684	1,137	3,844	259	1,116	11,107	39,644
Rewards	-	3,707	-	628	-	7	-	635	1,415	11,930	7	351	1,422	12,281	-	2,030	-	139	-	-	-	2,169
Distribution fees	932	932	171	171	3	3	174	174	3,823	8,054	237	295	4,060	8,349	992	992	14	14	(4)	(4)	1,002	1,002
Gross Commission	3,843	21,636	1,442	6,790	17	179	1,459	6,969	21,422	76,651	1,318	4,683	22,740	81,334	10,703	37,706	1,151	3,997	255	1,112	12,109	42,815
Add: Commission on Re-insurance Accepted	580	2,670	53	183	39	79	92	262	-	722	1,274	1,274	1,274	1,996	937	3,809	-	1	-	-	937	3,810
Less: Commission on Re-insurance Ceded	13,373	53,356	325	1,087	37	238	362	1,325	1,114	3,227	383	1,218	1,497	4,445	10,538	37,808	1,623	5,564	256	468	12,417	43,840
Net Commission	(8,950)	(29,050)	1,170	5,886	19	20	1,189	5,906	20,308	74,146	2,209	4,739	22,517	78,885	1,102	3,707	(472)	(1,566)	(1)	644	629	2,785

Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:

Individual Agents	604	2,666	416	1,684	-	17	416	1,701	1,979	7,286	480	1,328	2,459	8,614	2,549	8,023	39	170	25	132	2,613	8,325
Corporate Agents-Banks/FII/HFC	174	1,032	11	49	-	-	11	49	1,714	2,891	94	223	1,808	3,114	4,912	15,164	797	2,457	259	361	5,968	17,982
Corporate Agents-Others	1	259	-	1	-	-	-	1	57	3,943	1	35	58	3,978	638	3,940	149	657	(68)	515	719	5,112
Insurance Brokers	3,063	17,678	1,015	5,056	17	162	1,032	5,218	15,227	53,069	323	1,926	15,550	54,995	2,489	10,205	166	713	39	102	2,694	11,020
Direct Business - Online ^e	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
MISP (Direct)	-	-	-	-	-	-	-	-	1,415	5,674	7	65	1,422	5,739	-	-	-	-	-	-	-	-
Web Aggregators	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1	-	-	-	-	-	1
Insurance Marketing Firm	-	-	-	-	-	-	-	-	45	141	-	1	45	142	-	53	-	-	-	1	-	54
Common Service Centers	-	-	-	-	-	-	-	40	135	-	8	47	48	182	1	3	-	-	-	-	1	3
Micro Agents	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Point of Sales (Direct)	1	1	-	-	-	-	-	945	3,512	405	1,058	1,350	4,570	114	317	-	-	-	-	1	114	318
Others	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL	3,843	21,636	1,442	6,790	17	179	1,459	6,969	21,422	76,651	1,318	4,683	22,740	81,334	10,703	37,706	1,151	3,997	255	1,112	12,109	42,815
Commission and Rewards on (Excluding Reinsurance) Business written :																						
In India	3,843	21,636	1,442	6,790	17	179	1,459	6,969	21,422	76,651	1,318	4,683	22,740	81,334	10,703	37,706	1,151	3,997	255	1,112	12,109	42,815
Outside India	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

Particulars	Workmen's Compensation/ Employer's Liability		Public/ Product Liability		Engineering		Aviation		Crop / Weather Insurance		Credit Insurance		Other Miscellaneous segment		Total Miscellaneous		Grand Total		Grand Total	
	For Q4 2022-23	Upto FY 2022-23	For Q4 2022-23	Upto FY 2022-23	For Q4 2022-23	Upto FY 2022-23	For Q4 2022-23	Upto FY 2022-23	For Q4 2022-23	Upto FY 2022-23	For Q4 2022-23	Upto FY 2022-23	For Q4 2022-23	Upto FY 2022-23	For Q4 2022-23	Upto FY 2022-23	For Q4 2022-23	Upto FY 2022-23	For Q4 2022-23	Upto FY 2022-23
Commission & Remuneration	291	1,169	142	573	917	4,043	118	271	1	57	108	483	2,078	8,077	32,020	115,021	36,216	138,178		
Rewards	(1)	131	-	111	-	646	-	14	1	17	1	67	(7)	1,014	1,416	16,450	1,416	20,792		
Distribution fees	29	29	44	44	285	285	(2)	(2)	-	-	10	10	210	210	5,638	9,927	6,744	11,033		
Gross Commission	319	1,329	186	728	1,202	4,974	116	283	2	74	119	560	2,281	9,301	39,074	141,398	44,376	170,003		
Add: Commission on Re-insurance Accepted	-	-	-	106	41	293	27	67	-	-	-	-	13	336	2,292	6,608	2,964	9,540		
Less: Commission on Re-insurance Ceded	85	436	35	356	2,301	9,446	93	337	4,378	8,944	201	885	3,462	8,952	24,469	77,641	38,204	132,322		
Net Commission	234	893	151	478	(1,058)	(4,179)	50	13	(4,376)	(8,870)	(82)	(325)	(1,168)	685	16,897	70,365	9,136	47,221		

Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:

Individual Agents	143	617	26	169	396	1,355	-	2	-	-	-	-	250	990	5,887	20,072	6,907	24,439			
Corporate Agents-Banks/FII/HFC	39	97	-	6	20	50	-	-	-	-	-	-	1,238	1,923	9,073	23,172	9,258	24,253			
Corporate Agents-Others	-	1	(19)	8	9	13	-	-	-	-	-	-	141	944	908	10,056	909	10,316			
Insurance Brokers	137	614	179	545	777	3,556	116	281	2	74	119	560	651	5,442	20,225	77,087	24,320	99,983			
Direct Business - Online ^e	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
MISP (Direct)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1,422	5,739	1,422	5,739			
Web Aggregators	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1	-	-	1		
Insurance Marketing Firm	-	-	-	-	-	-	-	-	-	-	-	-	-	-	45	196	45	196			
Common Service Centers	-	-	-	-	-	-	-	-	-	-	-	-	-	-	49	185	49	185			
Micro Agents	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-			
Point of Sales (Direct)	-	-	-	-	-	-	-	-	-	-	-	-	1	2	1,465	4,890	1,466	4,891			
Others	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-			
TOTAL	319	1,329	186	728	1,202	4,974	116	283	2	74	119	560	2,281	9,301	39,074	141,398	44,376	170,003			
Commission and Rewards on (Excluding Reinsurance) Business written :																					
In India	319	1,329	186	728	1,202	4,974	116	283	2	74	119	560	2,281	9,301	39,074	141,398	44,376	170,003			
Outside India	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		

Includes Health, Personal Accident & Travel

PERIODIC DISCLOSURES
FORM NL-6-COMMISSION SCHEDULE

Name of the Insurer: ICICI Lombard General Insurance Company Limited

Registration No. 115 dated August 03, 2001
CIN: L67200MH2000PLC129408

COMMISSION SCHEDULE

Particulars	(₹ lakhs)																					
	Fire		Marine Cargo		Marine Hull		Total Marine		Motor OD		Motor TP		Total Motor		Health		Personal Accident		Travel Insurance		Total Health #	
	For Q4 2021-22	Upto FY 2021-22	For Q4 2021-22	Upto FY 2021-22	For Q4 2021-22	Upto FY 2021-22	For Q4 2021-22	Upto FY 2021-22	For Q4 2021-22	Upto FY 2021-22	For Q4 2021-22	Upto FY 2021-22	For Q4 2021-22	Upto FY 2021-22	For Q4 2021-22	Upto FY 2021-22	For Q4 2021-22	Upto FY 2021-22	For Q4 2021-22	Upto FY 2021-22	For Q4 2021-22	Upto FY 2021-22
Commission & Remuneration	2,658	14,907	1,098	4,991	6	36	1,104	5,027	16,630	56,999	1,359	3,776	17,989	60,775	7,414	25,080	875	2,786	107	374	8,396	28,240
Rewards	500	3,750	142	685	1	7	143	692	3,895	13,716	81	322	3,976	14,038	573	2,067	45	148	-	1	618	2,216
Distribution fees	-	-	-	-	-	-	-	-	-	512	4,265	11	100	523	4,365	-	-	-	-	-	-	-
Gross Commission	3,158	18,657	1,240	5,676	7	43	1,247	5,719	21,037	74,980	1,451	4,198	22,488	79,178	7,987	27,147	920	2,934	107	375	9,014	30,456
Add: Commission on Re-insurance Accepted	521	1,836	38	203	-	9	38	212	521	386	-	-	521	386	1,516	2,991	-	1	-	-	1,516	2,992
Less: Commission on Re-insurance Ceded	10,133	38,408	404	1,138	48	153	452	1,291	1,669	5,430	690	1,724	2,359	7,154	7,825	24,193	1,602	3,859	61	123	9,488	28,175
Net Commission	(6,454)	(17,915)	874	4,741	(41)	(101)	833	4,640	19,889	69,936	761	2,474	20,650	72,410	1,678	5,945	-682	-924	46	252	1,042	5,273

Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:

Individual Agents	570	2,801	345	1,490	-	1	345	1,491	2,071	7,320	349	931	2,420	8,251	2,197	6,692	38	147	19	71	2,254	6,910
Corporate Agents-Banks/FII/HFC	328	1,262	10	44	-	-	10	44	588	2,045	45	147	633	2,192	3,388	11,216	581	1,786	17	53	3,986	13,055
Corporate Agents-Others	3	80	-	1	-	-	-	1	1,508	5,398	19	73	1,527	5,471	619	1,526	126	350	61	196	806	2,072
Insurance Brokers	2,257	14,514	885	4,139	7	42	892	4,181	14,378	51,053	731	2,154	15,109	53,207	1,671	7,443	175	650	10	53	1,856	8,146
Direct Business - Online ²	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
MISP (Direct)	-	-	-	-	-	-	-	-	1,364	5,350	26	118	1,390	5,468	-	-	-	-	-	-	-	-
Web Aggregators	-	-	-	2	-	-	-	2	-	28	-	15	-	43	-	3	-	-	-	2	-	5
Insurance Marketing Firm	-	-	-	-	-	-	-	41	128	-	-	41	130	14	40	-	-	-	-	-	14	40
Common Service Centers	-	-	-	-	-	-	-	40	133	29	101	69	234	3	6	-	-	-	-	-	3	6
Micro Agents	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Point of Sales (Direct)	-	-	-	-	-	-	-	-	1,047	3,525	252	657	1,299	4,182	95	221	-	1	-	-	95	222
Others	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL	3,158	18,657	1,240	5,676	7	43	1,247	5,719	21,037	74,980	1,451	4,198	22,488	79,178	7,987	27,147	920	2,934	107	375	9,014	30,456
Commission and Rewards on (Excluding Reinsurance)																						
Business written :																						
In India	3,158	18,657	1,240	5,676	7	43	1,247	5,719	21,037	74,980	1,451	4,198	22,488	79,178	7,987	27,147	920	2,934	107	375	9,014	30,456
Outside India	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

Particulars	Workmen's Compensation/ Employer's liability		Public/ Product Liability		Engineering		Aviation		Crop / Weather Insurance		Credit Insurance		Other Miscellaneous segment		Total Miscellaneous		Grand Total	
	For Q4 2021-22	Upto FY 2021-22	For Q4 2021-22	Upto FY 2021-22	For Q4 2021-22	Upto FY 2021-22	For Q4 2021-22	Upto FY 2021-22	For Q4 2021-22	Upto FY 2021-22	For Q4 2021-22	Upto FY 2021-22	For Q4 2021-22	Upto FY 2021-22	For Q4 2021-22	Upto FY 2021-22	For Q4 2021-22	Upto FY 2021-22
	Commission & Remuneration	243	989	92	378	647	3,031	68	189	25	26	110	304	1,507	5,893	29,077	99,825	32,839
Rewards	43	160	35	158	126	635	6	7	8	8	27	95	250	1,360	5,089	18,678	5,732	23,120
Distribution fees	-	-	-	-	-	-	-	-	-	-	-	-	-	-	523	4,365	523	4,365
Gross Commission	286	1,149	127	536	773	3,666	74	196	33	34	137	399	1,757	7,253	34,689	122,867	39,094	147,243
Add: Commission on Re-insurance Accepted	-	-	2	20	29	337	37	97	-	-	-	-	18	229	2,123	4,061	2,682	6,109
Less: Commission on Re-insurance Ceded	85	305	36	271	1,459	5,464	109	200	89	3,540	203	619	1,354	4,538	15,182	50,265	25,767	89,963
Net Commission	201	844	93	285	(657)	(1,461)	2	93	(56)	(3,506)	(66)	(220)	421	2,944	21,630	76,663	16,009	63,389

Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:

Individual Agents	138	564	70	255	299	1,155	-	3	-	-	1	4	194	729	5,376	17,871	6,291	22,163
Corporate Agents-Banks/FII/HFC	18	64	2	6	12	45	-	-	-	-	-	-	363	1,135	5,014	16,497	5,352	17,803
Corporate Agents-Others	-	1	6	28	-	-	-	-	-	-	-	-	210	628	2,549	8,200	2,552	8,281
Insurance Brokers	130	517	49	247	462	2,466	74	193	33	34	136	395	988	4,750	18,837	69,955	21,986	88,650
Direct Business - Online ²	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
MISP (Direct)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1,390	5,468	1,390	5,468
Web Aggregators	-	3	-	-	-	-	-	-	-	-	-	-	-	-	51	-	-	53
Insurance Marketing Firm	-	-	-	-	-	-	-	-	-	-	-	-	-	-	55	170	-	170
Common Service Centers	-	-	-	-	-	-	-	-	-	-	-	-	-	-	72	240	72	240
Micro Agents	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Point of Sales (Direct)	-	-	-	-	-	-	-	-	-	-	-	-	2	11	1,396	4,415	1,396	4,415
Others	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL	286	1,149	127	536	773	3,666	74	196	33	34	137	399	1,757	7,253	34,689	122,867	39,094	147,243
Commission and Rewards on (Excluding Reinsurance)																		
Business written :																		
In India	286	1,149	127	536	773	3,666	74	196	33	34	137	399	1,757	7,253	34,689	122,867	39,094	147,243
Outside India	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

Includes Health, Personal Accident & Travel